



FARM AUCTION PREP CHECKLIST

LAND CLEANUP

Clean up fence lines

- Mow and trim
- Fix any broken fences

Control weeds like thistles and waterhemp

- Mow or spray field edges
- Ditches
- Unplanted corners

Tidy up terraces & waterways

- Ensure terraces function properly
- Pick up any debris or erosion around water channels

Repair visible erosion

- Patch washouts
- Reseed bare areas
- Add contour strips

Address wet spots with tilling

- Add tile drainage to improve soil health
- Create current tile map record for buyer

RECORDS FOR BUYERS

Tile drainage

- clear maps for drainage placement
- age of the system

PRE-AUCTION WALK-THROUGH

Use this checklist to do a pre-auction check. As you walk through the land, imagine you're a potential buyer looking at everything for the first time. *What do you notice?*

Enlist others:

- family members
- farm manager
- neighbors
- tenant
- friends
- landowner

You can also partner with our Stalcup Ag team from the start, and we'll help you create a strategic plan that includes marketing and timing.

Fertility records

- soil test results
- lime applications
- fertilizer history

Yield history

- include multiple year

CLEAN BUILDING SITES

Clean up outbuildings and yards

- mow grass
- remove junk piles
- make minor repairs

Fix driveways and access points

- Have well-marked entries
- Make entries accessible (not overgrown)



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