



FOR IMMEDIATE RELEASE
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Stalcup Buys Midstates Farm Management

‘If our clients don’t succeed, we don’t succeed’
is Stalcup philosophy for more than 80 years

STORM LAKE, Iowa (Monday, Jan. 12, 2026) – Stalcup Agricultural Service, Inc., headquartered in Storm Lake, announces **the acquisition of Midstates Farm Management** from Midstates Bank in Council Bluffs, effective Jan. 1, adding 11,000 acres to its management accounts.

The Midstates acquisition includes farm management accounts across 53 farm properties in 11 counties in West Central and Southwest Iowa. The acquisition brings Stalcup’s professional farm management portfolio to more than 120,000 acres, in addition to real estate sales and appraisal services in Iowa, South Dakota, and Nebraska.

Steve Kock, AFM, joins the Stalcup staff as an Accredited Farm Manager, real estate broker, and certified general real estate appraiser. For 30 years, Kock provided these services on behalf of Midstates Bank, a full-service bank with locations in Avoca, Council Bluffs, Harlan, Kingsley, LeMars, Minden, Missouri Valley, Mondamin, Neola, and Sgt. Bluff.

“The acquisition expands Stalcup’s presence in the southwest quadrant of Iowa, and is consistent with our partnership business model and philosophy that **‘if our clients don’t succeed, we don’t succeed,’**” said **Kent Smith, AFM, president of Stalcup.**

“We are proud to add a highly-qualified, accredited farm manager in Steve, who has extensive knowledge of the area where these farms are located,” added Smith. “The acquisition allows Stalcup to expand its territory to the south where we can provide hands-on professional services to more clients.”

Kock’s breadth of experience is a welcome addition to Stalcup’s existing roster of seven accredited farm managers and two accredited rural appraisers.

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Kent Smith, AFM
Stalcup President



Steve Kock, AFM
Stalcup

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“I am excited for the opportunity to work with this respected team of farm real estate professionals and bring Stalcup’s unique emphasis on client relationships and personal service into this area,” said Kock, a graduate of Iowa State University. His office will be located at 1911 N. LaVista Heights Road in Avoca.

“It’s also important to point out that **Stalcup is one of the few firms in the nation with 100 percent accreditation of its farm managers and appraisers by the American Society of Farm Managers and Rural Appraisers**,” Kock added. “Clients know they’re getting the best-educated, most-trusted ag professionals in the nation working for them.”

One of the Midwest’s oldest and most-respected farm management and real estate companies, **Stalcup is owned in partnership by its farm managers**, ensuring that each client is dealing with a manager whose future benefits from best-practice dealings. The firm was founded in Storm Lake in 1942 by H.E. “Buck” Stalcup. Stalcup Ag Service’s core values have never wavered, following Buck Stalcup’s vision of innovation and integrity, and building lasting relationships based on trust and respect.

The American Society of Farm Managers and Rural Appraisers® (ASFMRA®), based in Glendale, Colo., is the largest professional society for rural property land experts, boasting over 2,200 members in 30 chapters throughout the United States.

-30-

Photos available: (1) Kent Smith, (2) Steve Kock, (3) Stalcup Managers

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